



ACCOUNTABLE CARE ORGANIZATIONS

Keep care **local**. Keep your network **connected**.

Proficient Health is a proven SaaS provider of patient referral management solutions purpose-built for ACOs and value-based care networks. With a 100% focus on referrals, we orchestrate the complete referral lifecycle — keeping patients in network, protecting shared savings, and ensuring every patient reaches the right provider at the right time.

THE SITUATION

Referrals determine where care goes. And where revenue follows.

ACOs operate across independent providers, systems, and workflows — making it difficult to consistently manage how referrals are directed and completed. Without visibility, patients leave the network. So does revenue. And so do shared savings.

With a 100% focus on patient referrals, Proficient Health brings the platform and insight needed to support that approach — helping networks keep care local, stay aligned across providers, improve access, and retain referral revenue.

Harness the power of referrals done right.



AI-powered
workflows



Better care
access



Less
leakage



Increased
revenue

THE PLATFORM

One Focus: Patient Referrals

The Proficient Health platform combines purpose-built referral management technology with AI and automation to manage referrals from initiation through resolution — capturing value and ensuring patients

access the right care faster. From referral intake through scheduling and completion, the platform connects providers, standardizes workflows, and ensures referrals move efficiently across your network.



Manage the complete referral lifecycle from initiation through resolution.



Improve coordination and reduce delays across care teams.



Automate document processing.
Transform fax-based and manual workflows into structured, actionable referral data.

No other referral solution is proven to **reduce revenue leakage** and **drive growth** for complex ACOs.



BUILT FOR YOUR NETWORK

Alignment across independent providers. Revenue retained within your system.

For ACOs and value-based care networks, referral performance is network performance. When referrals move with accuracy and speed, patients stay in network, shared savings are protected, and care access improves across the community. Proficient Health gives every leader in your organization the visibility, coordination, and intelligence needed to make that happen — across every provider, practice, and location in your network.



We're leading the charge in referral management — combining AI, automation, and deep healthcare expertise to deliver a platform built entirely for referrals, extending the value of existing EHR systems, and positioning referrals as a strategic driver of performance and revenue.

Robb Hutchison CEO — Proficient Health

What Proficient Health delivers across your network

Reduce revenue leakage



Orchestrate referrals end-to-end and capture revenue that would otherwise leave your system.

Protect shared savings



Keep patients in network and maintain the referral discipline your value-based care model depends on.

Accelerate care access



Complete, accurate referrals reach the right provider faster — reducing delays and improving outcomes.

Strengthen network performance



Understand referral patterns, improve provider alignment, and keep more care within your community.

Real-time referral visibility



Know where every referral stands — across providers, practices, and locations — at all times.

AI and NLP automation



Extract critical patient data from referrals, orders, and lab results — improving accuracy and simplifying workflows.

Trusted by healthcare organizations across the country

WakeMed 



Discover the power of
referrals done right.

 **Proficient Health**[®]
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